

# Biography



## **Arshad Ghafur** President & Country Executive Middle East and North Africa

Arshad Ghafur is Bank of America Merrill Lynch's President and Country Executive for the Middle East and North Africa (MENA) region.

Arshad is based in Dubai and has overall responsibility for the Bank's strategy in the MENA region. The Bank's regional footprint covers corporate and investment banking, treasury services, and capital markets sales & trading.

Arshad spent 15 years at Lehman Brothers/Nomura International PLC prior to joining Bank of America Merrill Lynch in 2013. At Nomura, he most recently held dual roles as CEO Qatar and Head of Investment Banking for the Middle East & Africa region. He was instrumental in driving Nomura's Middle East & Africa financing businesses, including Equity Capital Markets, Debt Capital Markets, and Cross-Asset Derivative Solutions, with a key focus on their Qatar franchise. Additionally, he was a member of Nomura's Executive Committees for Investment Banking, Middle East & Africa, and a Founding Member of Nomura's Middle East Charitable Giving Committee.

Arshad held a number of senior roles within Lehman Brothers prior to its acquisition by Nomura including Head of Capital Advisory Group for Europe, Middle East & Africa and Head of Equity-Linked Solutions for Europe, Middle East, and Africa.