

**MERRILL LYNCH KINGDOM OF SAUDI ARABIA COMPANY**

(A Saudi Closed Joint Stock Company)

**FINANCIAL STATEMENTS**

**For the year ended 31 December 2024**

together with the

**Independent auditor's report**

**Merrill Lynch Kingdom of Saudi Arabia Company**  
**(A Saudi Closed Joint Stock Company)**  
**Notes to the financial statements for the year ended 31 December 2024**  
(All amounts in Saudi Riyals unless otherwise stated)

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## KPMG Professional Services Company

Roshn Front, Airport Road  
P. O. Box 92876  
Riyadh 11663  
Kingdom of Saudi Arabia  
Commercial Registration No 1010425494

Headquarters in Riyadh

## شركة كي بي إم جي للاستشارات المهنية مساهمة مهنية

واجهة الرياض، طريق المطار  
صندوق بريد ٩٢٨٧٦  
الرياض ١١٦٦٣  
المملكة العربية السعودية  
سجل تجاري رقم ١٠١٠٤٢٥٤٩٤

المركز الرئيسي في الرياض

# Independent auditor's report

To the shareholders of Merrill Lynch Kingdom of Saudi Arabia Company

## Opinion

We have audited the financial statements of Merrill Lynch Kingdom of Saudi Arabia Company ("the Company"), which comprise the statement of financial position as at 31 December 2024, the statements of income, comprehensive income, changes in equity and cash flows for the year then ended, and notes to the financial statements, comprising material accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2024, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRS") that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organization for Chartered and Professional Accountants ("SOCPA").

## Basis for opinion

We conducted our audit in accordance with the International Standards on Auditing ("ISA") that are endorsed in the Kingdom of Saudi Arabia. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the Company in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards), that is endorsed in the Kingdom of Saudi Arabia, that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with the Code's requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the SOCPA, the applicable requirements of the Regulations for Companies, and the Company's By-Laws and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance, the Board of Directors, are responsible for overseeing the Company's financial reporting process.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. 'Reasonable assurance' is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISA that are endorsed in the Kingdom of Saudi Arabia, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

KPMG Professional Services Company, a professional closed joint stock company registered in the Kingdom of Saudi Arabia with a paid-up capital of SAR110,000,000 and a non-partner member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee.

شركة كي بي إم جي للاستشارات المهنية مساهمة مهنية، شركة مساهمة مهنية مقفلة مسجلة في المملكة العربية السعودية، رأس مالها (١١٠,٠٠٠,٠٠٠) ريال سعودي مفروع بالكامل، وهي عضو غير شريك في الشبكة العالمية لشركات كي بي إم جي المستقلة والتابعة لـ كي بي إم جي العالمية المحدودة، شركة انجليزية خاصة محدودة بالضمان.

## Independent auditor's report

To the shareholders of Merrill Lynch Kingdom of Saudi Arabia Company (continued)

### Auditor's responsibilities for the audit of the financial statements (continued)

As part of an audit in accordance with ISA that are endorsed in the Kingdom of Saudi Arabia, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, then we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit of **Merrill Lynch Kingdom of Saudi Arabia Company ("the Company")**.

### KPMG Professional Services Company



**Saleh Mohammed S Mostafa**

License no: 524



Riyadh: 27 March 2025

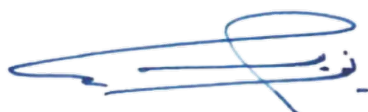
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**Merrill Lynch Kingdom of Saudi Arabia Company**  
(A Saudi Closed Joint Stock Company)  
**STATEMENT OF FINANCIAL POSITION**  
(All amounts in Saudi Riyals unless otherwise stated)

		<b>As at 31 December</b>	
	<i>Note</i>	<u>2024</u>	<u>2023</u>
<b><u>ASSETS</u></b>			
Property, plant and equipment	5	<b>5,331,730</b>	6,562,959
Deferred tax asset	22.3	<b>5,666,638</b>	7,140,081
<b>Total non-current assets</b>		<b>10,998,368</b>	13,703,040
Trade and client receivables	6	<b>196,769,234</b>	147,109,415
Due from related parties	15	<b>6,311,793</b>	6,406,652
Prepayments and other receivables	7	<b>3,808,352</b>	9,469,391
Cash and cash equivalents	8	<b>148,860,307</b>	120,514,343
<b>Total current assets</b>		<b>355,749,686</b>	283,499,801
<b>Total assets</b>		<b>366,748,054</b>	297,202,841
<b><u>SHAREHOLDERS' EQUITY AND LIABILITIES</u></b>			
<b><u>SHAREHOLDERS' EQUITY</u></b>			
Share capital	9	<b>143,000,000</b>	143,000,000
Statutory reserve	10	<b>17,144,878</b>	17,144,878
Retained earnings		<b>178,866,484</b>	113,910,630
<b>Total shareholders' equity</b>		<b>339,011,362</b>	274,055,508
<b><u>LIABILITIES</u></b>			
Employees' end of service benefits	11	<b>4,870,074</b>	4,293,394
Lease liability	12	<b>-</b>	845,239
<b>Total non-current liabilities</b>		<b>4,870,074</b>	5,138,633
Due to related parties	15	<b>3,675,160</b>	5,637,584
Accrued expenses and other payables	13	<b>5,779,381</b>	8,121,621
Income tax payable	22.2	<b>12,560,114</b>	3,409,003
Lease liability	12	<b>851,963</b>	840,492
<b>Total current liabilities</b>		<b>22,866,618</b>	18,008,700
<b>Total liabilities</b>		<b>27,736,692</b>	23,147,333
<b>Total shareholders' equity and liabilities</b>		<b>366,748,054</b>	297,202,841

The notes on pages 8 to 32 form an integral part of these financial statements

The financial statements were approved by the Directors of the Company and signed on their behalf on 25 March 2025 by:



Yazaid Alsallloom  
Chief Executive Officer



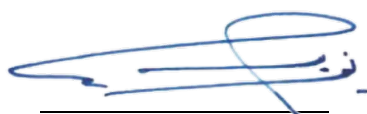
Mozammil Syed  
Chief Financial Officer

**Merrill Lynch Kingdom of Saudi Arabia Company**  
(A Saudi Closed Joint Stock Company)  
**Statement of profit or loss**  
(All amounts in Saudi Riyals unless otherwise stated)

		<b>Year ended 31 December</b>	
	<i>Note</i>	<b><u>2024</u></b>	<b><u>2023</u></b>
<b><u>OPERATING INCOME</u></b>			
Brokerage fee income, net	14	<b>55,496,420</b>	46,682,722
Fee income	15.2	<b>9,547,733</b>	9,949,273
Advisory fee income	16	<b>50,957,978</b>	20,001,725
Underwriting fee income	17	<b>14,804,095</b>	-
<b>Total revenues</b>		<b>130,806,226</b>	76,633,720
Other operational income, net	20	<b>1,928,634</b>	3,299,169
<b>Total operating income</b>		<b>132,734,860</b>	79,932,889
<b><u>OPERATING EXPENSES</u></b>			
Salaries and employee related benefits	18	<b>(26,585,241)</b>	(23,730,303)
General and administrative expenses	19	<b>(18,653,406)</b>	(3,258,296)
Impairment (charge) / reversal for expected credit losses ("ECL")	8	<b>(35,606)</b>	88,079
Other expenses		<b>(754,494)</b>	(762,631)
<b>Total operating expenses</b>		<b>(46,028,747)</b>	(27,663,151)
<b>Net operating income</b>		<b>86,706,113</b>	52,269,738
Finance costs, net	21	<b>(4,614,239)</b>	(6,591,658)
<b>Net profit before taxation</b>		<b>82,091,874</b>	45,678,080
Income tax expense	22	<b>(17,160,850)</b>	(5,559,941)
<b>Net profit for the year</b>		<b>64,931,024</b>	40,118,139

The notes on pages 8 to 32 form an integral part of these financial statements

The financial statements were approved by the Directors of the Company and signed on their behalf on 25 March 2025 by:



Yazaid Alsallloom  
Chief Executive Officer



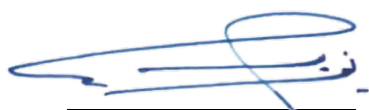
Mozammil Syed  
Chief Financial Officer

**Merrill Lynch Kingdom of Saudi Arabia Company**  
(A Saudi Closed Joint Stock Company)  
**Statement of other comprehensive income**  
(All amounts in Saudi Riyals unless otherwise stated)

	<u>Note</u>	<u>2024</u>	<u>2023</u>
<b>Net profit for the year</b>		<b>64,931,024</b>	40,118,139
<b>Other comprehensive income</b>			
<i>Items that will not be reclassified subsequently to the statement of profit or loss</i>			
Remeasurement of employees' end of service benefits	11	<b>31,038</b>	(516,657)
Related deferred tax on remeasurement of employees' end of service benefits	22.3.1	<b>(6,208)</b>	103,331
		<b>24,830</b>	(413,326)
<b>Total comprehensive income for the year</b>		<b>64,955,854</b>	39,704,813

The notes on pages 8 to 32 form an integral part of these financial statements.

The financial statements were approved by the Directors of the Company and signed on their behalf on 25 March 2025 by:



Yazaid Alsallloom  
Chief Executive Officer



Mozammil Syed  
Chief Financial Officer

**Merrill Lynch Kingdom of Saudi Arabia Company**

(A Saudi Closed Joint Stock Company)

**Statement of changes in shareholders' equity**

(All amounts in Saudi Riyals unless otherwise stated)

	<u>Share capital</u>	<u>Statutory reserve</u>	<u>Retained earnings</u>	<u>Total equity</u>
At 1 January 2023	143,000,000	13,133,064	78,217,631	234,350,695
Net profit for the year	-	-	40,118,139	40,118,139
Other comprehensive income	-	-	(413,326)	(413,326)
Total comprehensive income for the year	-	-	39,704,813	39,704,813
Transfer to statutory reserve	-	4,011,814	(4,011,814)	-
<b>At 31 December 2023</b>	<b>143,000,000</b>	<b>17,144,878</b>	<b>113,910,630</b>	<b>274,055,508</b>
<b>At 1 January 2024</b>	<b>143,000,000</b>	<b>17,144,878</b>	<b>113,910,630</b>	<b>274,055,508</b>
Net profit for the year	-	-	64,931,024	64,931,024
Other comprehensive income	-	-	24,830	24,830
Total comprehensive income for the year	-	-	64,955,854	64,955,854
Transfer to statutory reserve	-	-	-	-
<b>At 31 December 2024</b>	<b>143,000,000</b>	<b>17,144,878</b>	<b>178,866,484</b>	<b>339,011,362</b>

The notes on pages 8 to 32 form an integral part of these financial statements.

**Merrill Lynch Kingdom of Saudi Arabia Company**  
**(A Saudi Closed Joint Stock Company)**  
**Statement of cash flows**  
(All amounts in Saudi Riyals unless otherwise stated)

		<b>Year ended 31 December</b>	
	<i>Notes</i>	<b><u>2024</u></b>	<b><u>2023</u></b>
<b>Cash flows from operating activities</b>			
<b>Net profit before taxation for the year</b>		<b>82,091,874</b>	<b>45,678,080</b>
<i>Adjustments for:</i>			
Depreciation	5	<b>2,033,627</b>	1,868,430
Provision for employees' end of service benefits	11	<b>885,384</b>	753,227
Finance costs	21	<b>4,614,239</b>	6,591,658
Impairment charge for ECL	8	<b>35,606</b>	(88,079)
<i>Changes in operating assets and liabilities:</i>			
Trade and client receivables		<b>(49,659,819)</b>	(11,796,869)
Due from related parties		<b>94,859</b>	(2,321,547)
Prepayments and other receivables		<b>5,682,847</b>	(7,042,094)
Due to related parties		<b>(1,962,424)</b>	1,059,947
Accrued expenses and other payables	13	<b>(2,342,240)</b>	(11,153,527)
		<b>41,473,953</b>	23,549,226
Income tax paid	22	<b>(6,542,503)</b>	(5,906,575)
Employees' end of service benefits paid	11	<b>(277,666)</b>	(507,690)
<b>Net cash generated from operating activities</b>		<b>34,653,784</b>	<b>17,134,961</b>
<b>Cash flows from investing activities</b>			
Purchase of property and equipment	5	<b>(802,398)</b>	(2,866,592)
<b>Net cash used in investing activities</b>		<b>(802,398)</b>	<b>(2,866,592)</b>
<b>Cash flows from financing activities</b>			
Repayment of borrowings		-	(187,899,775)
Finance cost paid		<b>(4,614,239)</b>	(6,591,658)
Payment of lease obligation	12	<b>(855,577)</b>	(855,577)
<b>Net cash used in financing activities</b>		<b>(5,469,816)</b>	<b>(195,347,010)</b>
<b>Net increase / (decrease) in cash and cash equivalents</b>		<b>28,381,570</b>	<b>(181,078,641)</b>
Cash and cash equivalents at the beginning of the year		<b>120,549,595</b>	301,628,236
<b>Cash and cash equivalents at end of the year</b>	8	<b><u>148,931,165</u></b>	<b><u>120,549,595</u></b>

The notes on pages 8 to 32 form an integral part of these financial statements.

**Merrill Lynch Kingdom of Saudi Arabia Company**  
(A Saudi Closed Joint Stock Company)  
**Notes to the financial statement**  
**For the year ended 31 December 2024**  
(All amounts in Saudi Riyals unless otherwise stated)

**1. GENERAL INFORMATION**

Merrill Lynch Kingdom of Saudi Arabia Company (the “Company” or “MLKSA”) is a Saudi Closed Joint Stock Company registered in the Kingdom of Saudi Arabia (“KSA”) under Commercial Registration number 1010245128 issued in Riyadh on Safar 29, 1429H (corresponding to 7 March 2008). Its immediate holding company is Bank of America Global Holdings LLC (Parent Company), a company incorporated in the United States of America. The ultimate holding company is Bank of America Corporation (“BAC”), a company organised and existing under the laws of the State of Delaware in the United States of America.

The Company is licensed by the Capital Market Authority (“CMA”) under license number 07066-37 dated 26 Jumadah Al-Awwal 1428H (corresponding to 12 June 2007). The registered office of the Company is located at Kingdom Tower 22<sup>nd</sup> floor, P.O. Box 90534, Riyadh 11623, Kingdom of Saudi Arabia.

The principal activities of the Company are to engage in dealing activities in its capacity as an agent and principal and to undertake underwriting, arranging, advisory and custody services for securities.

**2. BASIS OF PREPARATION**

**2.1. Statement of compliance**

The financial statements have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (IFRS) that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organization for Chartered and Professional Accountants (“SOCPA”).

**2.2. Basis of measurement**

These financial statements have been prepared on a going concern basis under the historical cost convention except for employees’ end of service benefits which are measured using the projected unit credit method.

**2.2.1. Functional and presentation currency**

The financial statements have been presented in Saudi Riyals (“SAR”) as this is the functional and presentational currency of the Company. Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. All amounts presented in Saudi Riyals have been rounded to the nearest Saudi Riyal unless otherwise stated.

**2.3. Critical accounting estimates and judgments**

The preparation of these financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. Key areas where management has used estimates, assumptions or exercised judgements is as follows:

***Employees’ end of service benefits***

The Company operates a defined benefit plan under the Saudi Arabian Labour Law based on employees’ accumulated periods of service at the date of the statement of financial position. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit method as per IAS 19 using actuarial assumptions based on market expectations at the date of statement of financial position. Refer to Note 11 for the carrying amounts of the balance sheets items effected by this estimate.

## **2. BASIS OF PREPARATION (CONTINUED)**

### **2.4. Changes in accounting policies**

The accounting policies used in the preparation of these financial statements are consistent with those used in the preparation of the annual financial statements for the year ended 31 December 2024.

#### *New standards, interpretations and amendments adopted by the Company*

In the current year, the Company has applied a number of amendments to IFRS Accounting Standards issued by the International Accounting Standards Board (IASB) that are mandatorily effective for an accounting period that begins on or after 1 January 2024, where their adoption has not had any material impact on the disclosures or on the amounts reported in these financial statements.

#### *Accounting standards issued but not yet effective*

There are several new standards and amendments to standards published but not yet mandatory for the current reporting period. To the extent, which is known or reasonably estimable, none of these developments except IFRS 18 is expected to have a material impact on the Company's financial statements in the period of initial application.

#### IFRS 18 Presentation and Disclosure in Financial Statements

In April 2024, the IASB issued IFRS 18, which replaces IAS 1 Presentation of Financial Statements. IFRS 18 introduces new requirements for presentation within the statement of profit or loss, including specified totals and subtotals. IFRS 18, and the amendments to the other standards, is effective for reporting periods beginning on or after 1 January 2027, but earlier application is permitted and must be disclosed. IFRS 18 will apply retrospectively.

The Company is currently working to identify all impacts the amendments will have on the financial statements.

### **2.5. Summary of material accounting policies**

Material accounting policies are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

## **2. BASIS OF PREPARATION (CONTINUED)**

### **2.5. Summary of material accounting policies (continued)**

#### **2.5.1. Financial instruments**

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

##### **(a) Classification**

Financial assets of the Company consist of cash and cash equivalents, trade and client receivables, due from related parties and other receivables. Financial liabilities consist of trade and client payables, due to related parties, accrued expenses and other payables.

The Company classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income (OCI) or through statement of profit or loss), and
- those to be measured at amortised cost.

The classification depends on the Company's business model for managing the financial assets and the contractual terms of the cash flows. The Company does not have financial assets that are classified as subsequently measured at fair value through OCI or statement of profit or loss.

##### **(b) Recognition**

All financial assets are recognised and derecognised on trade date when the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned. Financial assets, except for financial assets at fair value through statement of profit or loss, are initially measured at fair value net of directly attributable transaction costs incurred.

Subsequent measurement of debt instruments depends on the Company's business model for managing the asset and the cash flow characteristics of the asset.

**Business model:** The business model reflects how the Company manages the assets in order to generate cash flows. That is, whether the Company's objective is solely to collect the contractual cash flows from the assets or is to collect both the contractual cash flows and cash flows arising from the sale of assets. If neither of these is applicable (e.g. financial assets are held for trading purposes), then the financial assets are classified as part of 'other' business model and measured at fair value through statement of profit or loss.

Factors considered by the Company in determining the business model for a group of assets include:

- past experience on how the cash flows for these assets were collected;
- how the asset's performance is internally evaluated and reported to key management personnel;
- how risks are assessed and managed; and
- how managers are compensated.

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realised in a way that is different from the Company's original expectations, the Company does not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

Financial assets that are held for trading and whose performance is evaluated on a fair value basis are measured at fair value through statement of profit or loss because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

## **2. BASIS OF PREPARATION (CONTINUED)**

### **2.5. Summary of material accounting policies (continued)**

#### **2.5.1. Financial instruments (continued)**

##### **(b) Recognition (continued)**

SPPI: Where the business model is to hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the Company assesses whether the financial instruments' cash flows represent solely payment of principal and interest (the "SPPI" test). In making this assessment, the Company considers whether the contractual cash flows are consistent with a basic lending arrangement i.e. profit (or special commission income) includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement.

There are three measurement categories into which the Company classifies its debt instruments:

- Amortised cost
- Fair value through other comprehensive income (FVOCI)
- Fair value through statement of profit or loss (FVPL)

Amortised cost: Assets that are held for collection of contractual cash flows, where those cash flows represent solely payments of principal and interest, are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in the statement of profit or loss and presented in other gains/(losses) together with foreign exchange gains and losses. ECL are presented as separate line item in the statement of statement of profit or loss.

All recognised financial assets are subsequently measured in their entirety at amortised cost.

Financial liabilities, except for financial liabilities at fair value through statement of profit or loss, are recognised initially at fair value net of transaction costs incurred and are subsequently stated at amortised cost, using the effective interest rate method.

##### **(c) Derecognition**

A financial asset is derecognized, when the contractual rights to the cash flows from the financial asset expire or the asset is transferred, and the transfer qualifies for de-recognition. In instances where the Company is assessed to have transferred a financial asset, the asset is derecognized if the Company has transferred substantially all the risks and rewards of ownership. Where the Company has neither transferred nor retained substantially all the risks and rewards of ownership, the financial asset is derecognized only if the Company has not retained control of the financial asset. The Company recognizes separately as assets or liabilities any rights and obligations created or retained in the process.

The Company derecognises a financial liability when its contractual obligations are discharged or cancelled or expired.

## **2. BASIS OF PREPARATION (CONTINUED)**

### **2.5. Summary of material accounting policies (continued)**

#### **2.5.1. Financial instruments (continued)**

##### **(d) Impairment**

The Company assesses on a forward-looking basis the expected credit losses (“ECL”) associated with its financial assets carried at amortised cost. The Company recognises a loss allowance for such losses at each reporting date. The measurement of ECL reflects:

- An unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- The time value of resources; and
- Reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

IFRS 9 outlines a 'three stage' model for ECL based on changes in credit quality since initial recognition as summarized below:

Stage 1: (Initial recognition) 12-month expected credit losses

Stage 2: (Significant increase in credit risk since initial recognition) Lifetime expected credit losses

Stage 3: (Credit impaired assets) Lifetime expected credit losses

The financial assets of the Company that are subjected to ECL review include cash and cash equivalents, due from related parties and other receivables. ECL on cash and cash equivalents and due from related parties are assessed based on the above staging criteria.

For trade and client receivables, the Company applied the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables. Under this approach, the Company measures the loss allowance for accounts receivable at an amount equal to lifetime ECL. The ECL on accounts receivable are estimated using a provision matrix by reference to past default experience of the debtor and an analysis of the debtor's current financial position, adjusted for factors that are specific to the debtors, general economic conditions of the industry in which the debtors operate, and an assessment of both the current as well as the forecast direction of conditions at the reporting date. As at 31 December 2024 and 2023, there is no ECL provision required on receivable balances as these are held with government owned entities and are of short-term nature.

The Company writes-off trade and client receivable when there is information indicating that the debtor is in severe financial difficulty and when there is no realistic prospect of recovery.

#### ***Measurement of ECL***

##### ***Definition of default:***

The Company considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Company in full, without recourse by the Company to actions such as realising collateral (if any is held); or
- past due more than 90 days on any material credit obligation to the Company.

In assessing whether a borrower is in default, the Company considers indicators that are:

- qualitative - e.g. breaches of covenant;
- quantitative - e.g. overdue status and non-payment on another obligation of the same issuer to the Company; and
- based on data developed internally and obtained from external sources.
- Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances.

## **2. BASIS OF PREPARATION (CONTINUED)**

### **2.5. Summary of material accounting policies (continued)**

#### **2.5.1. Financial instruments (continued)**

##### **(d) Impairment (continued)**

##### ***Incorporation of forward-looking information***

The Company incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL. Based on advice from the Risk Committee of Parent Company and economic experts and consideration of a variety of external actual and forecast information, the Company formulates a 'base case' view of the future direction of relevant economic variables as well as a representative range of other possible forecast scenarios. This process involves developing additional economic scenarios and considering the relative probabilities of each outcome. External information includes economic data and forecasts published by governmental bodies, monetary authorities, supranational organisations, and selected private-sector and academic forecasters.

The key inputs into the measurement of ECL are the term structure of the following variables:

- probability of default (PD);
- loss given default (LGD);
- exposure at default (EAD).

Refer to Note 8 for the carrying amounts of the statement of financial position items effected by this estimate.

##### **(e) Offsetting**

Financial assets and liabilities are offset and are reported net in the statement of financial position when there is a legally enforceable right to set off the recognised amounts and when the Company intends to settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### **2.5.2. Trade and client receivables and payables**

Trade and client receivables and payables represent amounts owed to or by the Company relating to executed transactions on behalf of clients over a two-day settlement period. The amount represents the value of the executed transaction and are stated net of commissions. Trade receivables also include collateral placed with the Central Counterparty Clearing House at the Saudi Stock Exchange.

#### **2.5.3. Impairment of non-financial assets**

Non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount which is the higher of an asset's fair value less cost to sell and value in use. Non-financial assets, other than goodwill, that suffered impairment are reviewed for possible reversal of impairment at each reporting date. Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but the increased carrying amount should not exceed the carrying amount that would have been determined, had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised as income immediately in the statement of profit or loss. Impairment losses recognised on goodwill are not reversible.

## **2. BASIS OF PREPARATION (CONTINUED)**

### **2.5. Summary of material accounting policies (continued)**

#### **2.5.4. Income and deferred tax**

In accordance with the regulations of the Zakat, Tax and Customs Authority ("ZATCA"), the Company is subject to income tax. Income tax expense comprises current and deferred tax which is recognised in the statement of profit or loss.

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year and any adjustment to the tax payable or receivable in respect of previous years. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. It is measured using tax rates enacted or substantively enacted at the reporting date. Current tax also includes any tax arising from dividends.

Deferred taxation is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent it is no longer probable that the related tax benefit will be utilised.

#### **2.5.5. Withholding tax**

The Company withholds taxes on transactions with non-resident parties and on dividends paid to foreign shareholders in accordance with ZATCA regulations.

#### **2.5.6. Value added tax (VAT)**

The Company is subject to VAT in accordance with the regulations in the Kingdom of Saudi Arabia. Output VAT related to revenue is payable to tax authorities on the earlier of (a) collection of receivables from customers or (b) delivery of services to customers. Input VAT is generally recoverable against output VAT upon receipt of the VAT invoice. The tax authorities permit the settlement of VAT on a net basis. VAT related to sales/services and purchases is recognised in the statement of financial position on a gross basis and disclosed separately as an asset and a liability. Where provision has been made for ECL of cash and cash equivalents, the ECL is recorded for the gross amount of the debtor, including VAT. VAT that is not recoverable is charged to the statement of profit or loss as expense.

#### **2.5.7. Employees' end of service benefits**

The Company operates an end of service benefit plan as required by KSA Labour Law which, amongst other factors, is based on most recent salary and allowances, and number of service years. The valuation of the Company's obligations under the plan are based on the projected unit credit method. The cost of the employment benefit is recognized immediately in statement of profit or loss. Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions, if any, are recognised in the period in which they occur directly in other comprehensive income. The Company recognises a net asset or liability, being the difference between the present value of the defined benefit obligation at the end of the reporting period and the fair value of plan assets.

End of service payments are based on the employees' final salaries and allowances and their cumulative years of service, in compliance with KSA Labour law.

## **2. BASIS OF PREPARATION (CONTINUED)**

### **2.5. Summary of material accounting policies (continued)**

#### **2.5.8. Share-based payments**

Bank of America (“BAC”) BAC grants equity-based payment awards to employees of the Company under various incentive schemes.

For most awards, expense is generally recognized proportionately over the vesting period net of estimated forfeitures, unless the employee meets certain retirement eligibility criteria. For awards to employees that meet retirement eligibility criteria, the Company accrues the expense in the year prior to grant. For employees that become retirement eligible during the vesting period, the Company recognizes expense from the grant date to the date on which the employee becomes retirement eligible, net of estimated forfeitures.

As this is a group share based payment arrangement, all awards are treated by the Company as equity settled share-based payment plans and are measured based on the fair value of those awards at grant date.

The fair value determined at the grant date is expensed over the vesting period, based on the Company’s estimate of the number of shares that will eventually vest. The Company has entered into a chargeback agreement with BAC under which it is committed to pay BAC the market value at grant date as well as subsequent movements in fair value of those awards to BAC at the time of delivery to its employees. The share based payment transaction and chargeback agreement create a total charge to the profit and loss based on the grant date fair value of the awards adjusted for subsequent movements in the fair value of those awards prior to delivery.

The fair value determined at the grant date expensed over the vesting period is recognized under staff cost whereas the subsequent movement in the fair value prior to delivery is recorded in service fee income or service fee expense

#### **2.5.9. Revenues**

The Company recognises revenue under IFRS 15 using the following five steps model:

Step 1: Identify the contract with customer	A contract is defined as an agreement between two or more parties that creates enforceable rights and obligations and sets out the criteria for every contract that must be met.
Step 2: Identify the performance obligations	A performance obligation is a promise in a contract with a customer to transfer a good or service to the customer.
Step 3: Determine the transaction price	The transaction price is the amount of consideration to which the Company expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties.
Step 4: Allocate the transaction price	For a contract that has more than one performance obligation, the Company allocates the transaction price to each performance obligation in an amount that depicts the amount of consideration to which the Company expects to be entitled in exchange for satisfying each performance obligation.
Step 5: Recognise revenue	The Company recognises revenue (or as) it satisfies a performance obligation by transferring a promised good or service to the customer under a contract.

## **2. BASIS OF PREPARATION (CONTINUED)**

### **2.5. Summary of material accounting policies (continued)**

#### **2.5.10. Revenues (continued)**

Based on the above five steps, the revenue recognition policy for each revenue stream is as follows:

##### **Fee income**

Fee income consists of charges made to remunerate the Company for services provided. Service fee income is recognised on an accruals basis when the service is provided in accordance with BAC's Global Transfer Pricing Policy.

##### **Brokerage income**

Brokerage income is recognised when the related transactions are executed by the customers at the price agreed in the contract with the customers, net of discounts and rebates and fees. The performance obligation of the Company is satisfied when the customer carries out the transaction, which triggers immediate recognition of the revenue, as the Company will have no further commitments.

##### **Advisory fee income**

Advisory fee income is recognised based on services rendered as being complete in accordance with the underlying contractual agreement using the five-step approach to revenue recognition under IFRS 15.

Success fees, as the name indicates, is recognised upon fulfilment of performance obligations. For example, achievement of certain objectives as a financial advisor.

##### **Underwriting fees**

Underwriting fees are recognized when the Company has rendered all services to the issuer and is entitled to collect the fee from the issuer.

#### **2.5.11. Assets held in a trust or in a fiduciary capacity**

Assets held in trust or in a fiduciary capacity are not treated as assets of the Company and are accordingly treated as off-balance sheet items.

#### **2.5.12. Current versus non-current classification**

The Company presents current and non-current assets, and current and non-current liabilities, as separate classifications in its statement of financial position.

The Company classifies an asset as current when it expects to realize the asset, or intends to sell or consume it, in its normal operating cycle; holds the asset primarily for the purpose of trading; expects to realize the asset within twelve months after the reporting period or the asset is cash or a cash equivalent unless the asset is restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period. All other assets are classified as non-current.

The Company classifies a liability as current when it expects to settle the liability in its normal operating cycle; holds the liability primarily for the purpose of trading; the liability is due to be settled within twelve months after the reporting period or when the Company does not have a right to defer settlement of the liability for at least twelve months after the reporting period. All other liabilities are classified as non-current.

### **3. RISK MANAGEMENT**

#### **Legal entity governance**

BAC has established a risk governance framework (the “Risk Framework”) which serves as the foundation for consistent and effective management of risks facing BAC and its subsidiaries (including the Company). The Risk Framework applies to all the employees. It provides an understanding of the Company’s approach to risk management and each employee’s responsibilities for managing risk. All employees must take ownership for managing risk well and are accountable for identifying, escalating and debating risks facing the Company.

The following are the five components of the Company’s risk management approach:

- Culture of Managing Risk Well;
- Risk Appetite;
- Risk Management Processes;
- Risk Data Management, Aggregation and Reporting; and
- Risk Governance

Focusing on these five components allows effective management of risks across the seven key types of risk faced by MLKSA, namely market, credit, liquidity, reputational, strategic, compliance and operational risk.

Set out below is a summary of the Company's approach to each of the risk types.

**Market risk:** Market risk is the risk that changes in market conditions may negatively impact earnings, including adversely impacting the value of assets or liabilities.

MLKSA mainly offers direct equities market access to GCC based institutional clients on agency basis. In addition, and to a limited extent, MLKSA can now hold Saudi Arabian stocks as part of an IPO or if foreign entities are not allowed to hold them. New risk limits have been introduced to cover key risks including VaR and price shocks to facilitate the expanded offering. FICC lines of business do not transact using MLKSA. The branch does not therefore incur any market risk from those business activities.

**Market Risk Management:** The Global Markets division of BAC seeks to run its business on a globally consistent basis. This means that the market risks assumed by Global Markets are identified, measured and controlled on a consistent basis irrespective of the location in which they are taken and booked.

Market Risk Management in MLKSA is a decentralized process with centralized oversight. To be effective, all personnel involved in risk related activities are an active part of the risk management process and regular reporting provides transparency across front line units (“FLU”), management and Board.

### **3. RISK MANAGEMENT (CONTINUED)**

**Currency risk:** Currency risk arises from the possibility that fluctuations in foreign exchange rates will affect the value of financial instruments and cash flows. The Company's foreign currency transactions are primarily denominated in US Dollars for which the exchange rate is pegged to the Saudi Riyal and exposures in other foreign currencies are not significant.

#### **Credit risk**

Credit risk is the risk of loss arising from the inability or failure of a borrower or counterparty to meet its obligations.

**Credit risk management:** The Company manages credit risk to a counterparty based on their risk profile, which includes assessing repayment sources, underlying collateral (if any), and the expected effects of the current and forward-looking economic environment on the borrowers or counterparties. Underwriting, credit management and credit risk limits are proactively reassessed as a counterparty's risk profile changes.

Credit risk management includes the following processes:

- Credit origination
- Portfolio management
- Loss mitigation activities

These processes create a comprehensive and consolidated view of the Company's credit risks, thus providing executive management with the information required to guide or redirect FLU and certain legal entity strategic plans, if necessary.

As BAC's exclusive broker/dealer in Saudi Arabia, the Company is focused on its securities activities which account for the majority of its credit exposures.

As at 31 December 2024 and 2023, cash and cash equivalents, trade and client receivables, due from related parties and other receivables are recoverable in the ordinary course of business. Cash is placed with the Central Counterparty Clearing House ("CCP"), local and foreign banks with sound credit ratings.

Trade receivables, due from related parties and other receivables were neither past due nor impaired at the statement of financial position date and are monitored by management.

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**3. RISK MANAGEMENT (CONTINUED)**

**Credit risk (continued)**

The table below shows the maximum exposure to credit risk for the relevant components of the statement of financial position:

	<i>Note</i>	<b>2024</b>	<b>2023</b>
Cash and cash equivalents	8	<b>148,931,165</b>	120,549,595
Trade and client receivables	6	<b>196,769,234</b>	147,109,415
Due from related parties	15	<b>6,311,793</b>	6,406,652
Other receivables	7	<b>3,158,132</b>	9,241,592
		<b><u>355,170,324</u></b>	<b><u>283,307,254</u></b>

Trade receivables, due from related parties and other receivables were neither past due nor impaired at the statement of financial position date and are closely monitored by management. At 31 December 2024, Fitch rating of the Saudi Awwal Bank and Bank of America NA London Branch in which cash at bank is held is F2 and F1+ respectively (2023: Moody's P-1).

**Credit quality analysis**

The following table sets out the credit analysis for financial assets as at 31 December 2024.

<b>Financial assets</b>	<b>Investment grade</b>	<b>Non-investment rated</b>	<b>Unrated</b>	<b>Total</b>
Cash and cash equivalents	<b>148,931,165</b>	-	-	<b>148,931,165</b>
Trade and client receivables	-	-	<b>196,769,234</b>	<b>196,769,234</b>
Due from related parties	<b>6,311,793</b>	-	-	<b>6,311,793</b>
Other receivables	-	-	<b>3,158,131</b>	<b>3,158,131</b>
	<b><u>155,242,958</u></b>		<b><u>199,927,365</u></b>	<b><u>355,170,323</u></b>

The following table sets out the credit analysis for financial assets as at 31 December 2023.

<b>Financial assets</b>	<b>Investment grade</b>	<b>Non-investment rated</b>	<b>Unrated</b>	<b>Total</b>
Cash and cash equivalents	120,549,595	-	-	120,549,595
Trade and client receivables	-	-	147,109,415	147,109,415
Due from related parties	6,406,652	-	-	6,406,652
Other receivables	-	-	9,241,592	9,241,592
	<b><u>126,956,247</u></b>		<b><u>156,351,007</u></b>	<b><u>283,307,254</u></b>

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**3. RISK MANAGEMENT (CONTINUED)**

*Inputs, assumptions and techniques used for estimating impairment*

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and expert credit assessment and including forward-looking information.

The objective of the assessment is to identify whether a significant increase in credit risk has occurred for an exposure by comparing:

- the remaining lifetime probability of default (PD) as at the reporting date;
- the remaining lifetime PD for this point in time that was estimated at the time of initial recognition of the exposure.

*Loss allowance*

Cash and cash equivalents	31 December 2024			
	12 month ECL	Life time ECL not credit impaired	Lifetime ECL credit impaired	Total
Carrying amount	148,931,165	-	-	148,931,165
Allowance for ECL	(70,858)	-	-	(70,858)
	<b>148,860,307</b>	-	-	<b>148,860,307</b>

Cash and cash equivalents	31 December 2023			
	12 month ECL	Life time ECL not credit impaired	Lifetime ECL credit impaired	Total
Carrying amount	120,549,595	-	-	120,549,595
Allowance for ECL	(35,252)	-	-	(35,252)
	<b>120,514,343</b>	-	-	<b>120,514,343</b>

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**3. RISK MANAGEMENT (CONTINUED)**

**Liquidity Risk**

Liquidity risk is the inability to meet expected or unexpected cash flow and collateral needs while continuing to support the businesses and customers, under a range of economic conditions.

**Liquidity risk management:** Each of the FLUs are accountable for managing liquidity risk by establishing appropriate processes to identify, measure, monitor, and control the risks associated with their activities. Global Risk Management ("GRM") provides independent oversight and supervision of FLU activities and an independent view of the liquidity risk of FLU activities.

The Company is covered under the Bank of America Corporation ("BAC") Enterprise Liquidity Risk Policy ("LRP") which establishes the overarching governance, controls and risk management practices to monitor and manage liquidity risk across the entity and is approved by the BAC Board on an annual basis.

MLKSA has an uncommitted funding line with Merrill Lynch International that it may draw down on to prevent liquidity risk to support MLKSA's trading activity.

The following analyses the Company's financial liabilities based on the remaining period at the statement of financial position to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. Except for lease liability, balances due equal their carrying balances as the impact of discounting is not significant.

	<u>Note</u>	<u>2024</u>	<u>2023</u>
<b>Due within 1 year</b>			
Lease liability	12	855,577	855,577
Accrued expenses and other payables	13	4,655,962	8,121,621
Due to related parties	15	3,675,160	5,637,584
Income tax payable	22.2	12,560,114	3,409,003
		<u>21,746,813</u>	<u>18,023,785</u>

#### **4. REGULATORY REQUIREMENTS FOR CAPITAL AND CAPITAL ADEQUACY**

The CMA has issued Prudential Rules (the “Rules”) dated 17 Safar 1434H (corresponding to 30 December 2012) amended by resolution of the Board of the Capital Market Authority Number 1-129-2022 Dated 04 Jumada II 1444H (Corresponding to 28 December 2022). According to the Rules, the CMA has prescribed the framework and guidance regarding the calculation methodology. In accordance with this methodology, the Company has calculated its risk weighted assets.

Current year figures are presented based on amended regulations issued by CMA effective from April 1, 2023.

Capital adequacy ratio are as follows:

	Amount in SAR ‘000	
	<u>2024</u>	<u>2023</u>
<b>Capital Base:</b>		
Tier 1 capital	336,642	271,747
Tier 2 capital	-	-
Total Capital Base	<u>336,642</u>	<u>271,747</u>
<b>Risk weighted assets:</b>		
Market Risk	10,659	17,586
Credit Risk	465,063	348,732
Operational risk	167,801	114,180
Total risk weighted assets	<u>643,523</u>	<u>480,498</u>
<b>Capital adequacy ratio:</b>		
Total capital ratio	52%	57%
Tier 1 capital ratio	<u>52%</u>	<u>57%</u>
<b>Surplus in capital</b>	<u>285,160</u>	<u>233,307</u>

- Tier 1 capital consists of paid-up share capital, accumulated profits, reserves excluding revaluation reserves, with certain deductions as per the Rules.
- The risk weighted assets for market, credit and operational risks are calculated as per the requirements specified in the Rules.
- The Company's business objectives when managing capital adequacy are to comply with the capital requirements set forth by the CMA to safeguard the Company's ability to continue as a going concern and to maintain a strong capital base.

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**5. PROPERTY, PLANT AND EQUIPMENT**

	Leasehold improvements	Computer equipment	Fixtures and fittings	Right-of-use asset	Capital work in progress	Total
<b>2024</b>						
<i>Cost</i>						
At the beginning of the year	12,893,749	13,533,458	881,230	6,493,501	1,671,283	35,473,221
Additions	243,949	-	-	-	558,449	802,398
Transfers	25,674	1,450,225	-	-	(1,475,899)	-
<b>At the end of the year</b>	<b>13,163,372</b>	<b>14,983,683</b>	<b>881,230</b>	<b>6,493,501</b>	<b>753,833</b>	<b>36,275,619</b>
<i>Accumulated depreciation</i>						
At the beginning of the year	12,752,884	11,067,972	881,230	4,208,176	-	28,910,262
Charge for the year	172,750	1,030,056	-	830,821	-	2,033,627
<b>At the end of the year</b>	<b>12,925,634</b>	<b>12,098,028</b>	<b>881,230</b>	<b>5,038,997</b>	<b>-</b>	<b>30,943,889</b>
<i>Net book value</i>						
<b>At 31 December 2024</b>	<b>237,738</b>	<b>2,885,655</b>	<b>-</b>	<b>1,454,504</b>	<b>753,833</b>	<b>5,331,730</b>
	Leasehold improvements	Computer equipment	Fixtures and fittings	Right-of-use asset	Capital work in progress	Total
<b>2023</b>						
<i>Cost</i>						
At the beginning of the year	12,739,493	12,178,034	881,230	6,493,501	314,370	32,606,628
Additions	-	-	-	-	2,866,593	2,866,593
Transfers	154,256	1,355,424	-	-	(1,509,680)	-
<b>At the end of the year</b>	<b>12,893,749</b>	<b>13,533,458</b>	<b>881,230</b>	<b>6,493,501</b>	<b>1,671,283</b>	<b>35,473,221</b>
<i>Accumulated depreciation</i>						
At the beginning of the year	12,706,549	10,076,697	881,230	3,377,355	-	27,041,831
Charge for the year	46,335	991,275	-	830,821	-	1,868,431
<b>At the end of the year</b>	<b>12,752,884</b>	<b>11,067,972</b>	<b>881,230</b>	<b>4,208,176</b>	<b>-</b>	<b>28,910,262</b>
<i>Net book value</i>						
<b>At 31 December 2023</b>	<b>140,865</b>	<b>2,465,486</b>	<b>-</b>	<b>2,285,325</b>	<b>1,671,283</b>	<b>6,562,959</b>

Capital work in progress mainly includes the leasehold improvements and computer equipment.

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**6. TRADE AND CLIENT RECEIVABLES**

	<u>2024</u>	<u>2023</u>
Collateral with CCP	181,555,146	147,049,848
Advisory fee receivable	15,093,750	-
Other	120,338	59,567
	<u>196,769,234</u>	<u>147,109,415</u>

CCP is the Central Counterparty Clearing House at the Saudi Stock Exchange which acts as an intermediary between two parties in a securities trading. The management expects minimal exposure to expected credit losses on the collateral placed with the CCP.

**7. PREPAYMENTS AND OTHER RECEIVABLES**

	<u>2024</u>	<u>2023</u>
VAT receivable	2,123,919	8,359,135
Prepaid expenses	650,221	227,798
Other	1,034,212	882,458
	<u>3,808,352</u>	<u>9,469,391</u>

The VAT receivable pertains to input VAT paid in VAT returns. The Company applied for a refund which is currently being assessed by ZATCA.

**8. CASH AND CASH EQUIVALENTS**

	<u>2024</u>	<u>2023</u>
Cash at bank	148,931,165	120,549,595
Allowance for expected credit losses ( <i>refer below</i> )	(70,858)	(35,252)
	<u>148,860,307</u>	<u>120,514,343</u>

The movement in the allowance for expected credit losses as at 31 December is as follows:

	<u>2024</u>	<u>2023</u>
Balance at the beginning of the year	35,252	123,331
Charge / (reversal) for the year	35,606	(88,079)
Balance at the end of the year	<u>70,858</u>	<u>35,252</u>

**9. SHARE CAPITAL**

As at 31 December 2024 and 31 December 2023, the subscribed and fully paid-up share capital of the Company consists of 14.3 million shares of Saudi Riyals 10 each and are held as follows:

<u>Shareholder</u>	<u>Country of origin</u>	<u>Percentage</u>	<u>Shareholding</u>
Bank of America Global Holdings L.L.C.	USA	96%	137,280,000
Merrill Lynch Group Holdings I L.L.C.	USA	1%	1,430,000
Merrill Lynch Group Holdings II L.L.C.	USA	1%	1,430,000
Merrill Lynch Group Holdings III L.L.C.	USA	1%	1,430,000
Merrill Lynch International L.L.C.	USA	1%	1,430,000
		<u>100%</u>	<u>143,000,000</u>

**10. STATUTORY RESERVE**

In accordance with the previous Saudi Arabian Regulations for Companies and its By-Laws, the Company was required to transfer 10% of its net income annually to a statutory reserve until such reserve equalled 30% of the paid-up capital. This reserve was not available for distribution to the shareholders.

As per the new Companies law, the minimum statutory reserve requirement has been removed. Accordingly, no further allocations have been made.

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**11. EMPLOYEES' END OF SERVICE BENEFITS**

The Company operates a defined benefit plan in line with the Labor Law requirements in the Kingdom of Saudi Arabia. The end-of-service benefit payments are based on the employees' final salaries and allowances and their cumulative years of service at the date of their termination of employment, as defined by the conditions stated in the Labor Law of the Kingdom of Saudi Arabia. Employees' end-of-service benefit plans are unfunded plans and the benefit payment obligation are met when they fall due upon termination of employment.

The amounts recognized in the statement of financial position and movement in the obligation during the year based on its present value are as follows:

	<u>2024</u>	<u>2023</u>
Present value of defined benefit obligation	<u>4,870,074</u>	<u>4,293,394</u>

**Movement of defined benefit obligation**

	<u>2024</u>	<u>2023</u>
Opening balance	4,293,394	3,531,200
Charge to statement of profit or loss	885,384	753,227
Charge to statement of other comprehensive income	(31,038)	516,657
Payment of benefits during the year	<u>(277,666)</u>	<u>(507,690)</u>
Closing balance	<u>4,870,074</u>	<u>4,293,394</u>

**Reconciliation of present value of defined benefit obligation**

	<u>2024</u>	<u>2023</u>
Present value of defined benefit obligation as at 1 January	4,293,394	3,531,200
Current service costs	678,969	575,001
Interest cost	206,415	178,226
Actuarial (gain) / loss from experience adjustments– OCI	(31,038)	516,657
Benefits paid during the year	<u>(277,666)</u>	<u>(507,690)</u>
Present value of defined benefit obligation as at 31 December	<u>4,870,074</u>	<u>4,293,394</u>

**Principal actuarial assumptions**

The following range of significant actuarial assumptions was used by the Company for the valuation of post-employment benefit liability:

	<u>2024</u>	<u>2023</u>
Valuation discount rate	5.45%	5.00%
Expected rate of increase in salary level	4.00%	4.00%
Mortality and withdrawal rate	10.00%	10.00%

**Sensitivity analysis for actuarial assumptions**

	<u>Change in assumption</u>		<u>Impact on employee benefit obligations</u>	
	<u>Increase in assumption</u>	<u>Decrease in assumption</u>	<u>Increase in assumption</u>	<u>Decrease in assumption</u>
<b>At 31 December 2024</b>				
Discount rate	5.95%	4.95%	(177,470)	189,748
Salary growth rate	4.50%	3.50%	191,532	(180,703)

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**11. EMPLOYEES' END OF SERVICE BENEFITS (CONTINUED)**

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of defined benefit obligation calculated with projected unit credit method at the end of the reporting period) has been applied when calculating the employee termination.

The duration (i.e. mean term) of the defined benefit obligation as of the period end date is 7.85 years (2023: 7.6 years).

**12. LEASE LIABILITY**

	<u>2024</u>	<u>2023</u>
At 1 January	1,685,731	2,507,278
Finance cost on lease liability	21,809	34,030
Paid during the year	<u>(855,577)</u>	<u>(855,577)</u>
At 31 December	<u>851,963</u>	<u>1,685,731</u>

**Maturity analysis of discounted lease liability**

Lease payments due within one year	<u>851,963</u>	<u>840,492</u>
Lease payments due between two to five years	<u>-</u>	<u>845,239</u>

The Company's lessee arrangements consist of leases for office premises which will expire in September 2026.

**13. ACCRUED EXPENSES AND OTHER PAYABLES**

	<u>2024</u>	<u>2023</u>
Accrued salaries and employee related benefits	3,189,307	2,986,749
Payable to service providers	979,307	3,767,459
Professional fees	304,048	856,608
Accrual for VAT	1,123,419	378,152
Others	<u>183,300</u>	<u>132,653</u>
	<u>5,779,381</u>	<u>8,121,621</u>

**14. BROKERAGE FEE INCOME, NET**

The brokerage fees reported are net of expenses amounting SAR 55.50 million that are directly related to brokerage services for the year ended 31 December 2024 (31 December 2023: SAR 46.68 million).

Brokerage fee income is recognised on point in time basis.

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**15. RELATED PARTIES BALANCES AND TRANSACTIONS**

In the ordinary course of its activities, the Company transacts with various related parties. The Company has entered into agreements with certain affiliated companies, which provide for an agreed basis for sharing costs (along with a margin) incurred in respect of certain services provided under the agreements. The related parties also make payments on behalf of the Company.

**15.1. Related parties' balances**

At 31 December 2024 and 2023, the balances with related parties were as follows:

	<u>Note</u>	<u>2024</u>	<u>2023</u>
<b>Due from related parties</b>			
Merrill Lynch International, UK	(a)	<b>5,066,510</b>	4,986,749
Merrill Lynch International, LLC, USA	(a)	<b>1,222,560</b>	1,419,903
Bank of America N.A - London Branch		<b>22,723</b>	-
		<b>6,311,793</b>	6,406,652
<b>Due to related parties</b>			
Merrill Lynch International, UK	(b)	<b>1,199,781</b>	-
Merrill Lynch International, UK	(c)	<b>65,590</b>	4,415,883
Merrill Lynch International, LLC, USA	(d)	<b>1,715,808</b>	843,005
Bank of America Corporation, USA (Ultimate parent entity)	(e)	<b>545,750</b>	377,128
Bank of America NA London Branch, UK	(e)	<b>148,231</b>	1,568
		<b>3,675,160</b>	5,637,584
<b>Cash and cash equivalents</b>			
Bank of America NA London Branch, UK	(f)	<b>32,531,756</b>	62,640,400
<b>Compensation to key management personnel</b>			
Employees' end of service benefits		<b>2,888,027</b>	2,673,224

All amounts are unsecured and payable on demand, and mainly relate to:

- a) Service fee income receivable for the provision of services to other group companies.
- b) Intercompany payable
- c) Intercompany payable
- d) Intercompany payable
- e) Intercompany expense allocations.
- f) Demand deposits.

Key management personnel of the entity are the Chief Executive Officer, Chief Financial Officer, Head of Operations, Head of Equity Trading, Head of Compliance and Head of Sales, who have the authority and responsibility for planning, directing, and controlling the activities of the Company.

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**15. RELATED PARTIES BALANCES AND TRANSACTIONS (CONTINUED)**

**15.2 Related parties transactions**

The transactions with related parties during the years ended 31 December 2024 and 2023 were as follows:

	<u>Note</u>	<u>2024</u>	<u>2023</u>
<b>Fee income</b>			
Merrill Lynch International, UK	(a)	<b>4,034,193</b>	4,605,103
Merrill Lynch International, LLC, USA	(a)	<b>5,513,540</b>	5,344,170
		<b><u>9,547,733</u></b>	<b><u>9,949,273</u></b>
<b>Brokerage income</b>			
Merrill Lynch International, UK	(b)	<b>47,279,820</b>	41,293,227
<b>Operating expenses</b>			
Merrill Lynch International, UK	(c)	<b>196,590</b>	317,793
Merrill Lynch International, LLC, USA	(d)	<b>1,126,805</b>	2,146,411
Bank of America Corporation, USA ("Ultimate Parent")	(e)	<b>1,376,478</b>	1,160,946
Bank of America N.A - London Branch	(e)	<b>560,482</b>	592,272
<b>Interest expense</b>			
Merrill Lynch International, UK (Note 20)	(f)	<b>158,124</b>	5,747,811
<b>Compensation to key management personnel</b>			
Chairman remuneration and directors' fees		<b>1,312,500</b>	1,512,500
Salaries and short-term benefits		<b>9,666,950</b>	7,164,060

- a) Service fee income, being income received and receivable from supporting services provided to group companies. Service fees are calculated in accordance with BAC Global Transfer Pricing Policy and are generally documented in service level agreements entered into between the Company and other group companies.
- b) Net brokerage income, exclusive of brokerage expense settled by the Company in an agency capacity, in relation to brokerage services provided.
- c) Service fees expenses for intercompany support services provided to the Company and intercompany expenses.
- d) The amount recharged for the Company's participation in employee stock compensation plans and intercompany expenses.
- e) Intercompany expenses incurred on behalf of the Company and then recharged to the Company.
- f) Interest expense on intercompany funding.

**16. ADVISORY FEE INCOME**

	<u>2024</u>	<u>2023</u>
Advisory fee	<b><u>50,957,978</u></b>	<b><u>20,001,725</u></b>

During the year, company has earned advisory fee income in relation to investment banking services provided to different clients.

Advisory fee income is recognised on point in time basis and is generated from transactions executed in Kingdom of Saudi Arabia.

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**17. UNDERWRITING FEE INCOME**

	<u>2024</u>	<u>2023</u>
Equity Underwriting related fee	12,874,684	-
Debt Underwriting fee	1,929,411	-
	<u>14,804,095</u>	<u>-</u>

Underwriting fee income is recognised on point in time basis and is generated from transactions executed in Kingdom of Saudi Arabia.

**18. SALARIES AND EMPLOYEE RELATED BENEFITS**

	<u>2024</u>	<u>2023</u>
Wages and salaries	14,566,813	13,574,412
Bonus and other staff costs	11,133,044	9,402,664
Provision of employees' end of service benefits ( <i>refer note 11</i> )	885,384	753,227
	<u>26,585,241</u>	<u>23,730,303</u>

**19. GENERAL AND ADMINISTRATIVE EXPENSES**

	<u>2024</u>	<u>2023</u>
VAT penalty	-	(1,081,291)
VAT expense	2,377,633	(14,963,823)
Bank charges	11,262	4,203,470
Communication	3,757,481	2,921,129
Depreciation	2,033,627	1,868,430
Consultancy, legal and professional fees	2,460,225	2,680,065
Repairs and maintenance	1,422,591	1,694,988
Business continuity site charges	1,117,633	1,151,096
Market data services	2,832,040	2,154,828
Travel expenses	620,278	1,153,518
Other	1,500,083	849,486
WHT expense	232,423	519,895
Office general expense	288,130	106,505
	<u>18,653,406</u>	<u>3,258,296</u>

**20. OTHER OPERATIONAL INCOME, NET**

	<u>2024</u>	<u>2023</u>
Interest income from CCP	4,892,455	3,086,615
Realised loss from investments carried at fair value through profit or loss	(3,061,207)	-
Other income	97,386	212,554
	<u>1,928,634</u>	<u>3,299,169</u>

**21. FINANCE COST**

	<u>2024</u>	<u>2023</u>
Interest expense on intercompany funding ( <i>refer note 15.2</i> )	158,124	5,747,811
Interest expense on short-term funding from local banks	4,434,306	809,817
Finance cost on lease liabilities ( <i>refer note 12</i> )	21,809	34,030
	<u>4,614,239</u>	<u>6,591,658</u>

**22. INCOME TAX**

**22.1. Income tax charge and deferred tax charge for the year**

	<u>2024</u>	<u>2023</u>
Charge for the year	17,227,182	5,564,379
Deferred tax credit for the year (Note 22.3.1)	(66,332)	(4,438)
	<u>17,160,850</u>	<u>5,559,941</u>

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**22. INCOME TAX (CONTINUED)**

**22.1. Income tax charge and deferred tax charge for the year (continued)**

Below table shows the reconciliation of the Company's income tax expense for the year ended 31 December:

	<u>2024</u>	<u>2023</u>
Net income before tax	<b>82,091,872</b>	45,678,080
Income Tax of 20%	<b>16,418,374</b>	9,135,616
<i>Tax effect of amounts which are not deductible (taxable) in calculating taxable income:</i>		
Fines and penalties	-	(216,259)
Non-admissible VAT and WHT expenses	<b>522,011</b>	(2,888,785)
Other adjustments	<b>220,435</b>	37,342
	<u><b>17,160,820</b></u>	<u>6,067,914</u>
Adjustment relating to prior year	<b>66,362</b>	(503,535)
	<u><b>17,227,182</b></u>	<u>5,564,379</u>

**22.2. Income tax payable**

	<u>2024</u>	<u>2023</u>
Balance at the beginning of the year	<b>3,409,004</b>	3,709,534
Prior year tax charge	<b>66,361</b>	(164,320)
Payments made during the year	<b>(6,542,503)</b>	(5,906,575)
Utilized tax credit	<b>(1,533,568)</b>	(297,550)
Tax charge for the year	<b>17,160,820</b>	6,067,914
	<u><b>12,560,114</b></u>	<u>3,409,003</u>

Amendments to IAS 12 - Pillar Two

In December 2021, the Organisation for Economic Cooperation and Development ("OECD") issued model rules for a new global minimum tax framework, also known as the 'Pillar Two' rules. On 23 May 2023, the International Accounting Standards Board ("IASB") published International Tax Reform Pillar Two Model Rules Amendments to IAS 12. The standard introduced a mandatory temporary exception to the accounting for deferred taxes arising from the jurisdictional implementation of the Pillar Two model rules, which was effective immediately.

Pillar Two legislation was not enacted in the Kingdom of Saudi Arabia, the jurisdiction in which the Company is incorporated. Since the Pillar Two legislation was not effective at the reporting date, the Company has no related current tax exposure.

**22.3. Deferred tax assets**

	<u>2024</u>	<u>2023</u>
Deferred tax assets ( <i>note 21.3.1</i> )	<b>2,369,113</b>	2,308,988
Unused tax credit	<b>3,297,525</b>	4,831,093
	<u><b>5,666,638</b></u>	<u>7,140,081</u>

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**22. INCOME TAX (CONTINUED)**

**22.3.1. Recognised deferred tax asset**

Recognised deferred tax asset at 31 December relates to the following:

	At 1 January 2024	Recognised in statement of profit or loss	Recognised in other comprehensive income	At 31 December 2024
<b>31 December 2024</b>				
Property and equipment	1,450,310	(55,212)	-	1,395,098
Employees' end of service benefits	769,983	121,544	-	891,527
Remeasurement gain on employees' end of service benefits	88,695	-	(6,208)	82,487
	<b>2,308,988</b>	<b>66,332</b>	<b>(6,208)</b>	<b>2,369,113</b>
	At 1 January 2023	Recognised in statement of profit or loss	Recognised in other comprehensive income	At 31 December 2023
<b>31 December 2023</b>				
Property and equipment	1,494,979	(44,669)	-	1,450,310
Employees' end of service benefits	720,877	49,107	-	769,984
Remeasurement gain on employees' end of service benefits	(14,636)	-	103,331	88,695
	<b>2,201,219</b>	<b>4,438</b>	<b>103,331</b>	<b>2,308,988</b>

**23. SHARE BASED PAYMENTS**

BAC administers a number of equity compensation plans, with awards being granted predominantly from the Bank of America Corporation Equity Plan (BACEP). Under this plan, shares of BAC's common stock are authorized to be used for grants of awards to the Company's employees.

During the year ended 31 December 2024 BAC granted 38,649 (2023: 25,321) restricted stock units (RSU) awards with a weighted average fair value of SAR 120 (2023: SAR 132) to certain employees of the Company under the BACEP, which will settle predominantly in shares of common stock of BAC. The four year awards vest primarily in one fourth increments on each of the first four anniversaries of the grant date, provided that the employee remains continuously employed with the Company during that time. The expense recognized is net of estimated forfeitures for nonretirement eligible employees based on the grant date fair value of the shares.

The total pre-tax compensation cost recognized in statement of profit or loss for share-based compensation plans for the year ended 31 December 2024 was SAR 4.82 million (2023: 1.89 million). The restricted shares granted will vest each year over a total period of four years.

## **24. FAIR VALUE OF FINANCIAL INSTRUMENTS**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Underlying the definition of fair value is the presumption that the Company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. When measuring the fair value the Company uses market observable data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

Level 1: quoted prices in active markets for the same instrument (i.e. without modification or repackaging)

Level 2: quoted prices in active markets for similar assets and liabilities or other valuation techniques for which all significant inputs are based on observable market data: and

Level 3: valuation techniques for which any significant input is not based on observable market data.

The carrying value of all financial assets and liabilities reflected in the financial statements approximates their fair value due to their short term in nature. An active market for these instruments is not available and the Company intends to realize the carrying value of these financial instruments through settlement with the counter party at the time of their respective maturities and accordingly these are considered as Level 3 financial assets. There have been no transfers between levels during the year.

## **25. SUBSEQUENT EVENTS**

There are no further events subsequent to the reporting period which require adjustment or disclosure to the financial statements.

## **26. APPROVAL OF FINANCIAL STATEMENTS**

The financial statements were approved by the Directors of the Company and signed on their behalf on 25 March 2024.